

WELCOME TO OUR 2019/20 **RETAIL GUIDE**



Dear Customer.

We hope you are ready to gear up for Summer, hopefully it's full of sunshine and ice cream sales! As we get ever closer to the summer season we want to make sure you have everything you need to maximise your ice cream sales. This edition is bumper packed with ice cream from all our biggest suppliers, now all there is to do is sit back and wait for the sunshine.

We have also got some great deals on freezers, so if your current ice cream freezer is looking a little tired or you fancy a change, contact your sales rep or one of our Telesales team for more information.

In other exciting news. JB Foods are now the official distributor of Graham's Ice Cream. We are delighted to work so closely with a fellow Scottish Family Business. Check out pages 60 - 61 to see their full range including their new low calorie Goodness ice cream range.

Don't forget that the easiest way to place your JB Foods order is online and via our mobile app. The app is free to download and means you can place your orders whilst on the go. You can see all the latest pricing information, product images and stock availability. Why not give it a try? If you have any questions or would like a demo, please get in touch with your sales representative.

If you require any assistance, just ask a member of the team and they will be more than happy to help, or speak with your Business Manager the next time they pop in.

We hope you enjoy our 2019/20 edition of our Annual Retailers Guide and as always, please do not hesitate to contact our sales team if you have any questions regarding any of the products in this guide.

We look forward to working with you.

Best wishes,

Lee Brown Managing Director



TOP SELLING LINES

PIZZA

- Chicago Town
- Dr Oetker
- Gino's
- Goodfella's San Marco



16-20

READY MEALS

- BirdsEye
- Chef's Classics
- Kershaws
- Mayflower
- Scottish Favourites
- Yankee
- Young's



SNACKS

- McCain
- Shazans
- Western Brand
- Yankee

FISH

- Birds Eye



CHICKEN & POULTRY PRODUCTS, MEAT **PRODUCTS**



FREE FROM PRODUCTS

- Ben & Jerry's Wall's
- Quorn

VEGETABLES

- Birds Eye
- Cream of the Crop
- **Growers Pride**

23-25 | 34-38

POTATO PRODUCTS

- Aviko
- Aunt Bessie's
- BirdsEve
- McCain



YORKSHIRE PUDDINGS, PASTRIES & BREAD

- Aunt Bessie's
- Freshpack
- Jus-Rol
- Lands Scottish Favourites
- Swords



DESSERTS

- Aunt Bessie's
- Coppenrath & Wiese
- Freshpack



TAKE HOME & MULTIPACK ICE CREAM, SCOOPING ICE CREAM, CONES, ACCESSORIES & SAUCES

- Ben & Jerry's
- Cadbury
- Carte D'Or Cream o' Galloway
- Graham's
- Häagen-Dazs
- Lyons Maid
- Mackie's
- Orkney
- Rizza's
- S. Luca



ICE CREAM CARTRIDGES & MIXES

- Cornetto
- Kerrymaid

72-85

IMPULSE ICE CREAM

- Cadbury
- Calippo Cornetto
- Feast

Mars Magnum

BEVERAGES & CONFECTIONERY

- Cadbury
- Coca-Cola
- Haribo Highland Spring
- Lucozade
- Marlish
- Mars Nestlé
- Pepsi
- **Pipers Crisps**
- Pringles
- Real Crisps
- San Pellegrino
- Strathmore



Evening delivery service available in Edinburgh City up to 9.00pm Wed - Friday. 7 day delivery service available on peak seasons. Speak to our Telesales team from 8.00am - 6.00pm Monday - Friday & from 11.00am - 6pm on Sundays. 24 hour 7 days a week answer-phone order line.

To ensure delivery on your scheduled day your order must be received by 6pm the previous day.

Web: www.jbfoodservice.co.uk Sales Hotline: 0131 448 2888 Fax: 0131 440 7559

TOP SELLING LINES!

TOP SELLING LINES!







































IMPULSE ICE CREAM TOP SELLING LINES!

TAKE HOME ICE CREAM TOP SELLING LINES!







































PIZZA, READY MEALS & SNACKS

9-13 Pizza

Chicago Town Dr Oetker Gino's Goodfella's San Marco

14-20 Ready Meals

BirdsEye Country Park Chef's Classics Kershaws Mayflower Scottish Favourites Yankee Young's

Snacks McCain Shazans Western Brand Yankee

















ONLY PER

£1.57 UNIT

Pack Size

12x2x320c

RRP/PM

£2.00

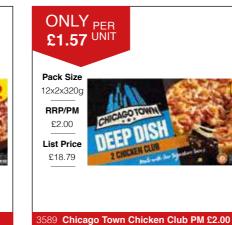
List Price













643 Chicago Town Mega Meaty Pizza PM £2.00

Always more to discover









The UK's No. 1 Thin & Crispy Frozen Pizza Brand*

- Ristorante has 23.7% value share (Out of total Thin & Crispy)
- Ristorante offers a variety of flavours, appealing to different shopper taste preferences

Find us in the freezer aisle



There has never been an easier way to place your order with us!

Our online platform is quick and easy to use along with a new supporting mobile app

Why Order Online?

- Save time and be in control of your orders.
- All the latest product information, new products and pricing are updated daily.
- Your current statement and past invoices can be viewed and printed.
- You can view and print your personal stock and order sheet.
- Get a feel for what the products look like with product images.

This is perfect to get a closer look at new products or see what it would look like on the plate. If you have any questions on how to use the new app please email at:

marketing@jbfoods.net



2. Enter passcode - jbfapp – all lowercase is fine

3. Login with your online ordering details.

Order

online



PIZZA? YEAH, WE GO TO TOWN ON IT!



THE UK's NO.1 Frozen Pizza Brand*

PRICE MARK PACKS COMMUNICATE GREAT VALUE AND BUILDS TRUST
OFFERING GREAT VALUE FOR MONEY THROUGH TRANSPARENT PRICING
PRICE MARK PACKS ENCOURAGES SHOPPERS TO TRADE UP TO
MORE PREMIUM PRODUCTS





























019 Goodfella's Takeawa Pepperoni PM £2.99











428 Goodfella's Deep Pan Pepperoni PM £2.50



127 Goodfella's Deep Pan Cheesy PM £2.50



6514 Gino's Chicken Pizza PM £1.39







816 Gino's Hawaiian Pizza PM £1.39



Ready Meals Ready Meals















































6x375g

£7.85

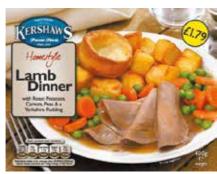
Kershaws Range PM £1.79



















Kersha	iws	RRP/PM	Size	Price Per Unit	Price	
7449	Bangers & Mash PM £1.79	£1.79	6x400g	£1.42	£8.49	
9466	Beef Curry, Rice & Chips PM £1.79	£1.79	6x400g	£1.42	£8.49	
1996	Beef Dinner PM £1.79	£1.79	6x400g	£1.42	£8.49	
4054	Beef Stew & Dumpling PM £1.79	£1.79	6x400g	£1.42	£8.49	
5769	Big Breakfast PM £1.79	£1.79	6x400g	£1.42	£8.49	
7474	Chicken Curry, Rice & Chips PM £1.79	£1.79	6x400g	£1.42	£8.49	
9758	Chicken Dinner PM £1.79	£1.79	6x400g	£1.42	£8.49	
1839	Cottage Steak Pie PM £1.79	£1.79	6x400g	£1.42	£8.49	
8306	Fish & Chips PM £1.79	£1.79	6x400g	£1.42	£8.49	
9809	Lamb Dinner PM £1.79	£1.79	6x400g	£1.42	£8.49	
8596	Liver, Onion & Mash PM £1.79	£1.79	6x400g	£1.42	£8.49	
3713	Pork Dinner PM £1.79	£1.79	6x400g	£1.42	£8.49	
3001	Sausage & Chips PM £1.79	£1.79	6x400g	£1.42	£8.49	
8076	Steak Pie & Chips PM £1.79	£1.79	6x400g	£1.42	£8.49	
9307	Steaklet & Chips PM £1.79	£1.79	6x400g	£1.42	£8.49	
8626	Turkey Dinner PM £1.79	£1.79	6x400g	£1.42	£8.49	
5566	Curry Sauce & Chips PM £1.29	£1.29	6x500g	£1.01	£6.04	







www.kershawsfrozenfoods.com

Ready Meals



































2145 BirdsEye 4 Original Beef Quarter Pounders PM £2.99









FISH, POULTRY & MEAT PRODUCTS____

23-25 Fish Birds Eye Young's

Chicken & Poultry Products, Meat Products
Birds Eye Country Park Chef's Classics Kershaw's Mayflower Scottish Favourites Yankee Young's





















Great Products, Great Prices!



ARE YOU STOCKING THE UK'S NO.1 FROZEN SEAFOOD BRAND?





















BRINGING QUICK, EASY, DELICIOUS MEALS TO EVERY TASTE AND EVERY OCCASION!

£35M MEDIA INVESTMENT IN 2019
Price List 2019 · t: 0131 448 2888



























PIZZA, READY MEALS & SNACKS_

29-30 Meat Free Quorn

Dairy Free Ben & Jerry's Wall's



FREE FROM PYC PRODUCTS





















VEGETABLES, POTATO PRODUCTS, YORKSHIRE PUDDINGS, PASTRIES & BREAD

32-33 Birds Eye Cream of the Crop

34-38 Potato **Products**

Aviko Aunt Bessie's BirdsEye McCain

39-41 Yorkshire **Puddings** Pastries & **Bread** Aunt Bessie's Freshpack Jus-Rol Lands Scottish Favourites Swords





*Nielsen Scan Track: Total Impulse, Birds Eye Frozen Categories, Value Sales MAT w/e 23.03.19































Onion Rings & Potato Products Potato Products













































THE NATION'S FAVOURITE.



STOCK UP ON THE CORE RANGE FROM THE No1. FROZEN POTATO BRAND'





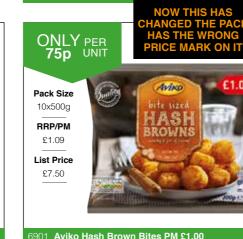
Pack Size

List Price



719 Aviko Supercrunch Oven Chips PM £1.49









621 Aviko Golden Hash Browns PM £1.29







307 Roberts 2" Yorkshire Puddings



PROFIT FROM THESE freezer pleasers





"DELICIOUS"



"SIMPLY THE BEST"





















ONLY PER 77p UNIT

RRP/PM

£1.00

List Price



290 Lands Garlic Baguettes 2-Pack PM £1.00

BREAD

ONLY PER £1.33 UNIT

RRP/PM £1.69

List Price



729 Lands Garlic Baguettes 3 for 2

ONLY PER 86p UNIT

List Price



196 Lands Garlic Bread Slices PM £1.00

Pack Size

794 Lands 10 Garlic Bread Slices

ONLY PER 81p UNIT

Pack Size 10x155g £1.00

List Price

850 BirdsEve Chicken Pie PM £1.00

ONLY PER 81p UNIT

Pack Size

£1.00



B68 BirdsEye Steak & Kidney Pie PM £1.00

RRP/PM

75 BirdsEye 4 Homebake Sausage Rolls

ONLY PER £1.40 UNIT

Pack Size

RRP/PM

529 Scottish Favourites 4 Scotch Pies

Pack Size

RRP/PM List Price

190 Scottish Favourites 4 Macaroni Pies

24x340a RRP/PM

> 99n List Price



175 Swords Puff Pastry Block

ONLY PER £1.39 UNIT

6x500a RRP/PM List Price £8.35

IUS'RO

IUS ROI RRP/PM List Price £8.35



DESSERTS & ICE CREAM

43-45
Desserts,
Gateaux & Ice
Coppenrath & Wiese
Aunt Bessie
The Ice Co.

46-67
Take Home &
Multipack Ice
Cream,
Scooping Ice
Cream, Cones,
Accessories &

Sauces
Ben & Jerry's
Cadbury
Carte D'Or
Cream o' Galloway
Graham's Family Dairy
Häagen-Dazs
Lyons Maid
Mackie's of Scotland
Nestlé
Orkney
Rizza's
S. Luca

68-78 Impulse Ice Cream

Wall's Cartridges

Cadbury Calippo
Cornetto Feast
Franco's Mars
Magnum Solero
Treats Twister
Wall's

































There has never been an easier way to place your order with us!

Our online platform is quick and easy to use along with a new supporting mobile app

Why Order Online?

- Save time and be in control of your orders.
- All the latest product information, new products and pricing are updated daily.
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- Get a feel for what the products look like with product images.

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Revenue Opportunities



12 x 1ltr

Tetra Pack



140 Cones

£252 revenue*







140 Regular 100 Deluxe Sundaes Sundaes £308 revenue* £399 revenue*

To create the complete dessert solution for your customers, call 0800 783 4321 or visit www.kerrymaid-angelito.co.uk > @KerrymaidDairy







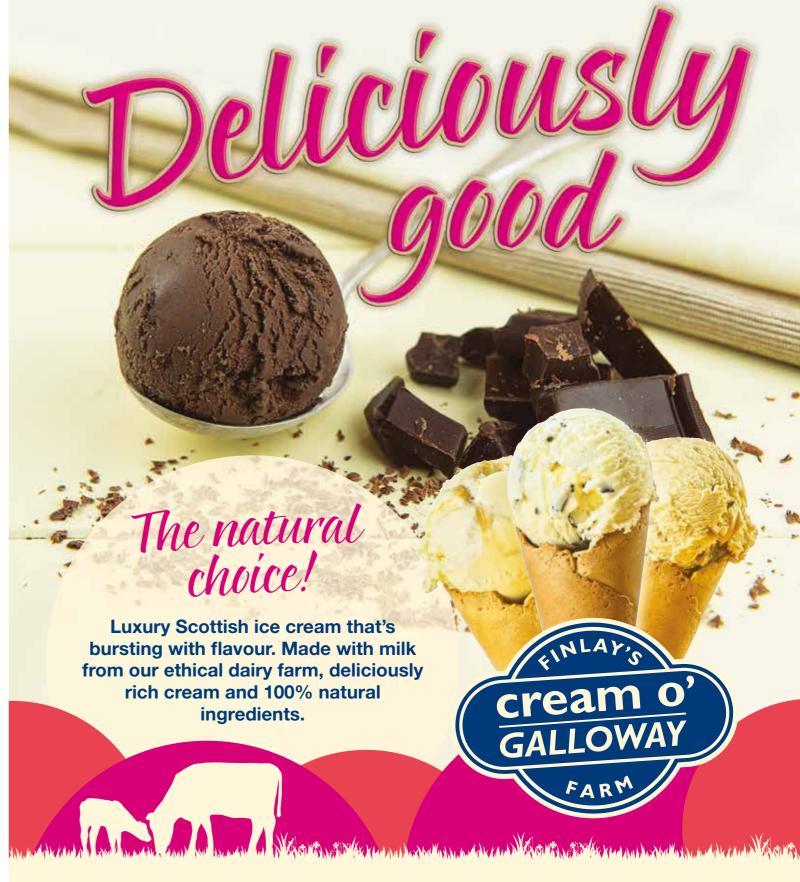






00ml		RRP/PM	Size	Price Per Unit	Price
278	Honeycomb	£1.50	12x100ml	£1.03	£12.30
7741	Peppermint Chocolate Chip	£1.51	12x100ml	£1.03	£12.30
245	Salted Caramel	£1.51	12x100ml	£1.03	£12.30
1950	Strawberries & Cream	£1.51	12x100ml	£1.03	£12.30
381	Caramel Shortbread	£1.51	12x100ml	£1.03	£12.30
662	Double Chocolate	£1.51	12x100ml	£1.03	£12.30
376	Luxury Vanilla	£1.51	12x100ml	£1.03	£12.30
660	Real Raspberry	£1.51	12x100ml	£1.03	£12.30
661	Sticky Toffee	£1.51	12x100ml	£1.03	£12.30
00ml					
522	Caramel Shortbread	£4.45	6x500ml	£2.89	£17.35
983	Salted Caramel	£4.43	6x500ml	£2.89	£17.35
658	Sticky Toffee	£4.43	6x500ml	£2.89	£17.35
370	Luxury Vanilla	£4.43	6x500ml	£2.89	£17.35
2lt					
1283	Dairy Free Mango Sorbet		1x2.2ltr		£12.75
t					
0982	Honeycomb		1x4ltr	_	£17.35
2885	Luxury Vanilla Ice Cream		1x4ltr		£16.50
3934	NEW Salted Caramel		1x4ltr		£17.35
1733	Sticky Toffee		1x4ltr		£17.35
5lt					
050	Banoffee Napoli		1x4.5ltr		£19.25
3184	Gingerbread Napoli		1x4.5ltr		£19.25
5388	Gooseberry & Elderflower Napoli		1x4.5ltr		£19.25
967	Honeycomb Napoli		1x4.5ltr		£19.25
518	Caramel Shortbread Napoli		1x4.5ltr		£19.25
2956	Luxury Vanilla Napoli		1x4.5ltr		£17.15
7626	Luxury Vanilla Pod		1x4.5ltr		£19.25
151	Peppermint Choc Chip Napoli		1x4.5ltr		£19.25
9448	Real Raspberry Napoli		1x4.5ltr		£19.25
1921	Rum & Raisin Napoli		1x4.5ltr		£19.25
3893	Salted Caramel Napoli		1x4.5ltr		£19.25
6728	NEW Crannachan Napoli		1x4.5ltr		£19.25
)202	Sticky Toffee Napoli		1x4.5ltr		£19.25
515	Double Chocolate Napoli		1x4.5ltr		£19.25
1389	Strawberries & Cream Napoli		1x4.5ltr		£19.25
2080	Whisky, Honey & Oatmeal Napoli		1x4.5ltr		£19.25





From the farm that keeps dairy cows & calves together!



For more information or samples call 01557 814040 or email jane@creamogalloway.co.uk Available in 100ml, 500ml & 4.5 litre scooping tubs. Our products never contain any stabilisers, gums or artificial emulsifiers.





120ml		RRP/PM	Size P	rice Per Unit	Price	2.5ltr		Size F	Price Per Unit	Price
4464	Chocolate	£1.40	20x120ml	76p	£15.20	40308	Nutella Half Napoli	1x2.5ltr	Tice Per Utili	£9.15
9872	Mint Choc Chip	£1.40	20x120ml	76p	£15.20	42197	Oreo Half Napoli	1x2.5ltr		£11.00
3687	Nutella	£1.40	20x120ml	76p	£15.20	20254	Raspberry Ripple Half Napoli	1x2.5ltr		£10.60
6525	Strawberry	£1.40	20x120ml	76p	£15.20	92492	Raspberry Sorbet Half Napoli	1x2.5ltr		£8.25
8505	Vanilla	£1.40	20x120ml	76p	£15.20	67258	Toffee Fudge Half Napoli	1x2.5ltr		£8.75
6021	Tablet	£1.40	20x120ml	76p	£15.20	4ltr	Tonee i duge Han Napon	TAZ.JILI		20.75
500ml	rabiot	21.10	LOXTLOTTI	7 ОР	210.20	66347	Banana Napoli	1x4.5ltr		£15.70
9757	Chocolate	£3.95	6x500ml	£2.28	£13.68	37212	Chocolate Napoli	1x4.5ltr		£13.75
3976	Honeycomb	£3.95	6x500ml	£2.28	£13.68	75214	Coffee Espresso Napoli	1x4.5ltr		£15.70
3277	Mint Choc Chip	£3.95	6x500ml	£2.28	£13.68	88363	Ferrero Rocher Napoli	1x4.5ltr		£16.25
5472	Nutella	£3.95	6x500ml	£2.28	£13.68	44084	Honeycomb Napoli	1x4.5ltr		£15.70
9702	Oreo	£3.95	6x500ml	£2.28	£13.68	9489	Iron Brew Sorbet Napoli	1x4.5ltr		£12.45
3292	Raspberry Ripple	£3.95	6x500ml	£2.28	£13.68	67980	Lemon Sorbet Napoli	1x4.5ltr		£10.40
699	Salted Caramel	£3.95	6x500ml	£2.28	£13.68	30816	Malteser Napoli	1x4.5ltr		£15.70
992	Strawberry	£3.95	6x500ml	£2.28	£13.68	51286	Mango Sorbet Napoli	1x4.5ltr		£10.40
8751	Toffee Fudgy Wudgy	£4.13	6x500ml	£2.38	£14.31	84472	Mint Choc Chip Napoli	1x4.5ltr		£13.75
530	Vanilla	£3.95	6x500ml	£2.28	£13.68	89749	Nutella Napoli	1x4.5ltr		£13.75
673	White Chocolate	£3.95	6x500ml	£2.28	£13.68	51066	Oreo Napoli	1x4.5ltr		£16.25
	Fudge Brownie					80549	Raspberry Ripple Napoli	1x4.5ltr		£15.70
ltr						22609	Raspberry Sorbet Napoli	1x4.5ltr		£12.85
481	Strawberry	£5.70	6x1ltr	£3.75	£22.50	74220	Salted Caramel Napoli	1x4.5ltr		£15.70
117	Vanilla	£5.70	6x1ltr	£3.75	£22.50	63602	Strawberry Napoli	1x4.5ltr		£13.75
!ltr						76865	Tablet Napoli	1x4.5ltr		£16.25
985	Vanilla		1x2ltr		£7.20	45875	Toffee Fudge Napoli	1x4.5ltr		£13.75
.5ltr						20363	Vanilla Napoli	1x4.5ltr		£13.75
8425	Chocolate Half Napoli		1x2.5ltr		£9.15	48130	Vanilla	1x4ltr		£13.10
1562	Iron Brew Sorbet Half I	Napoli	1x2.5ltr		£7.95	76395	NEW Whisky Napoli	1x4.5ltr		£20.16
2469	Lemon Sorbet Half Nap	ooli	1x2.5ltr		£6.65	27837	White Chocolate Napoli	1x4.5ltr		£15.70
7831	Lime Sorbet Half Napo	li	1x2.5ltr		£7.95	Tubs				
14518	Mango Sorbet Half Nap	ooli	1x2.5ltr		£6.65	21468	S. Luca's Branded Tub 3oz	1x1000	0.06p	£55.00
						88145	S. Luca's Branded Tub 8oz	1x1000	0.06p	£62.50
						50179	S. Luca's Branded Tub 12oz	1x500	0.09p	£42.50





























Pack Size

12x120ml

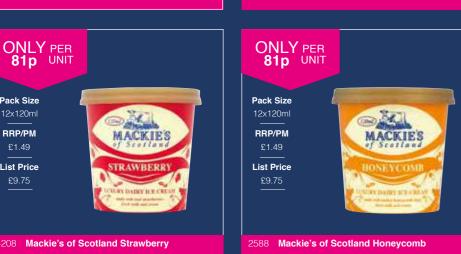
RRP/PM

List Price













WORLD CLASS INDULGENCE from a family farm in Scotland

* Kantar World Panel Jan 2019



Rizzo's Roods!

EST.1914

Double Dairy, Luxury Range

Available in packs of: 6 x 1ltr, 8 x 500ml, 12 x 125ml







Real Dairy Heritage Range

Available in packs of: 6 x 1ltr*, 6 x 500ml, 24 x 125ml

* (1ltr vanilla only)













Classic Range

Available in packs of: 6 x 1ltr, 8 x 500ml











Other flavour sizes available on request i.e 2ltr, 5ltr, 10ltr.

— Made for you by — JAMES RIZZA & SONS, HUNTLY



JAMES RIZZA & SONS LTD, 31 STEVEN ROAD, HUNTLY, ABERDEENSHIRE, AB54 8SX

















		RRP/PM	Size	Price Per Unit	Price100ml
100ml					
7126	Mini Cup Belgian Chocolate	£1.79	12x100ml	£1.32	£15.89
6345	Mini Cup Pralines & Cream	£1.79	12x100ml	£1.32	£15.89
9617	Mini Cup Strawberry Cheesecake	£1.79	12x100ml	£1.32	£14.57
3015	Mini Cup Vanilla	£1.79	12x100ml	£1.32	£15.89
460ml					
5043	Belgian Chocolate	£5.99	8x460ml	£4.34	£34.70
9163	Cookies & Cream	£5.99	8x460ml	£4.34	£34.70
4307	Pralines & Cream	£5.99	8x460ml	£4.34	£34.70
9468	Salted Caramel	£5.99	8x460ml	£4.34	£34.70
4648	Strawberry Cheesecake	£5.99	8x460ml	£4.34	£34.70
5804	Vanilla	£5.99	8x460ml	£4.34	£34.70
4807	Coffee	£5.99	8x460ml	£4.34	£34.70
7703	Mango & Raspberry	£5.99	8x460ml	£4.34	£34.70
8323	Mint Chocolate	£5.99	8x460ml	£4.34	£34.70

















Cöme get US...



EVERYDAY MADE EXTRAORDINARY







BIGGEST BRAND in the dessert market **ACCOUNTING FOR 22% OF MARKET SALES**¹

Classic Range



Cookie Dough Chocolate Fudge 500ml



Brownie 500ml



Half Baked 500ml



Caramel Chew Peanut Butter Chew 500ml Cup 500ml

Soft Core Range —



Phish Food 500ml



Birthday Cake 500ml

Topped Range



Chocolate Caramel Cookie Dough 500ml



Salted Caramel Brownie 500ml



Blondie Brownie





'Wich Cookie Dough 'Wich Peanut Butter

'Wich Range

Mini Pots



Strawberry Caramel Cheesecake 100ml Brownie 100ml



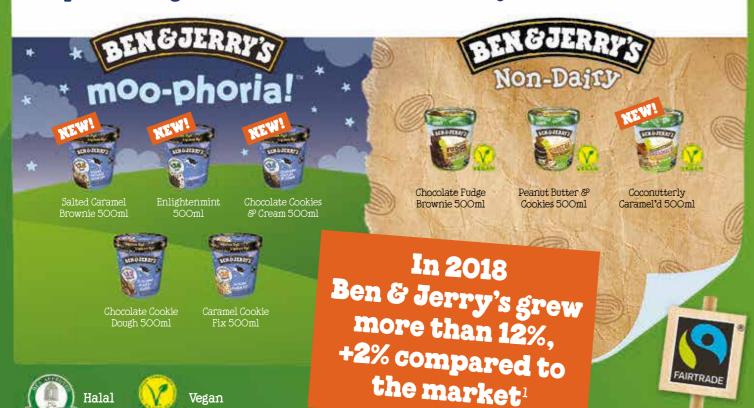
Dough 100ml



Chocolate Cookie Chunky Monkey

NO.1 LUXURY ICE CREAM IN THE UK!

Representing more than 50% of the luxury ice cream market¹





732 Ben & Jerry's Shorty Caramel Chew Chew

ONLY PER £1.07 UNIT Pack Size 12x100ml RRP/PM £1.60 BENGJERRY'S List Price £12.80



349 Ben & Jerry's Shorty Cookie Dough







Ben & Jerry's Shorty Strawberry

ONLY PER £1.33 UNIT Pack Size 12x100ml RRP/PM BENGJERRYS £2 00 List Price £16.00

Ben & Jerry's Non Dairy Chocolate





26 Ben & Jerry's Fair Trade Vanilla









Individual Tubs & Take Home Individual Tubs & Take Home



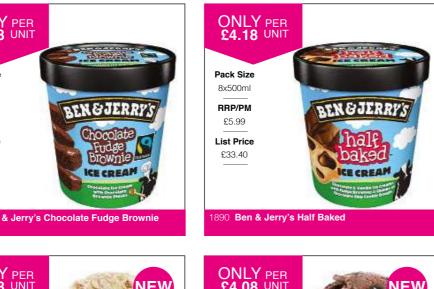








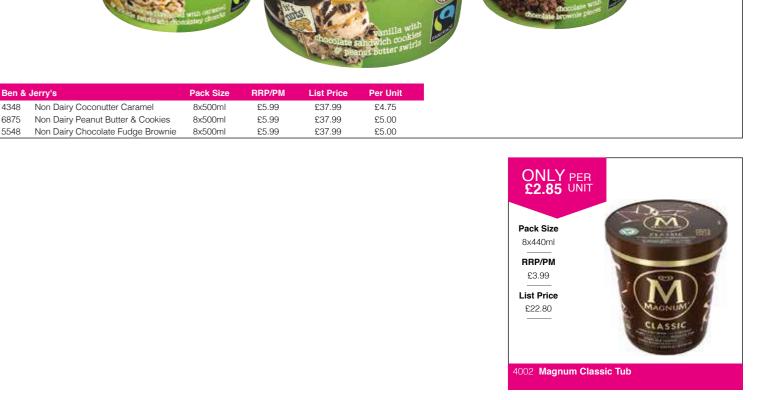












BENEJERRY

VEGAN

......

BEN & JERRY

2.12.2.1.11

BENEJERRY

EGAN













Price List 2019 · t: 0131 448 2888







IMPOSSIBLE POSSIBLE

LOWER CALORIES | HIGH PROTEIN | BIG ON TASTE

























ONLY PER £1.03 UNIT

12x8x62m

RRP/PM

£1.50

































Price List 2019 · t: 0131 448 2888

60

Cornetto Soft & Angelito Take Home













































NEW SLUSH MACHINE & STOCK DEAL

MADE WITH FRUIT JUICE!



AND GET SLUSH STOCK WORTH £2500

INCLUDING SYRUP, CUPS, LIDS & STRAWS



Dimensions (mm): 400(w) x 580(d) x 870(h) 10.32 KW/24h

WIDELY RECYCLED CUPS, LIDS & STRAWS

BUY

AND GET

VORTH £3000

INCLUDING SYRUP,



3 BARREL PAY £2,699

Dimensions (mm): 600(w) x 580(d) x 870(h) 12 KW/24h

WIDELY RECYCLED CUPS, LIDS & STRAWS

FOR MORE INFORMATION ABOUT THE BUNDLE DEAL

1. From concentrate

2. 3 years warranty is subject to the condition that the branding provided by Unilever remains unchanged 3 years from the date of delivery.

We reserve the right to change any of the machine branding without notice. All values are correct at the time of being printed. Orders subject to
Unilever UK LTD terms of business. See www.wallsrefrigerationsolutions.com for details. Wall's Calippo Slush machines are purchased subject to a
condition that the equipment shall be used exclusively to sell Wall's Calippo Slush to customers and the unit will remain Wall's Calippo Slush branded
for 3 years from delivery. Unilever UK LTD. Registered in England & Wales NO 00334527. Registered office: Unilever House, Springfield drive,
Leatherhead, KT22 7GR. 3. Value of Slush is at RRP+VAT. For the avoidance of doubt, retailers are free to set their own retail prices.













2800 Calippo Slush Stra

























5.5ltr

8196

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2716

5977

7381

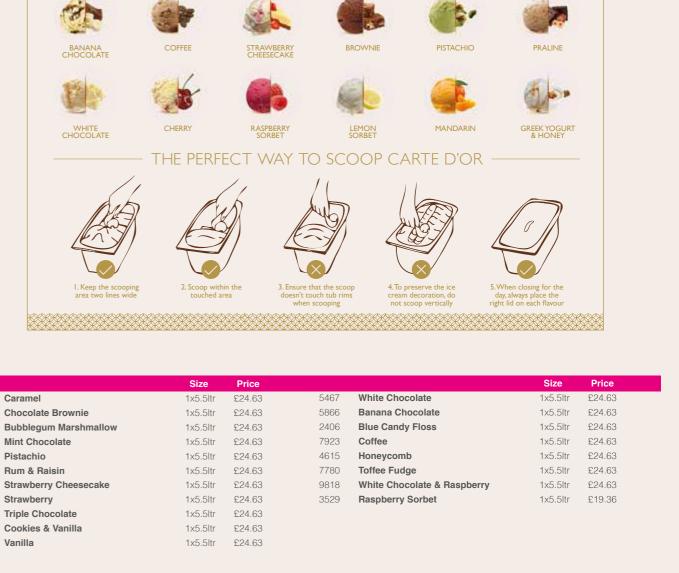
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THE PERFECT WAY TO SELL

CARTE D'OR

THE COMPLETE RANGE

HONEYCOM

CARAMEL

STRAWBERRY

VANILLA

MINT CHOCOLATE

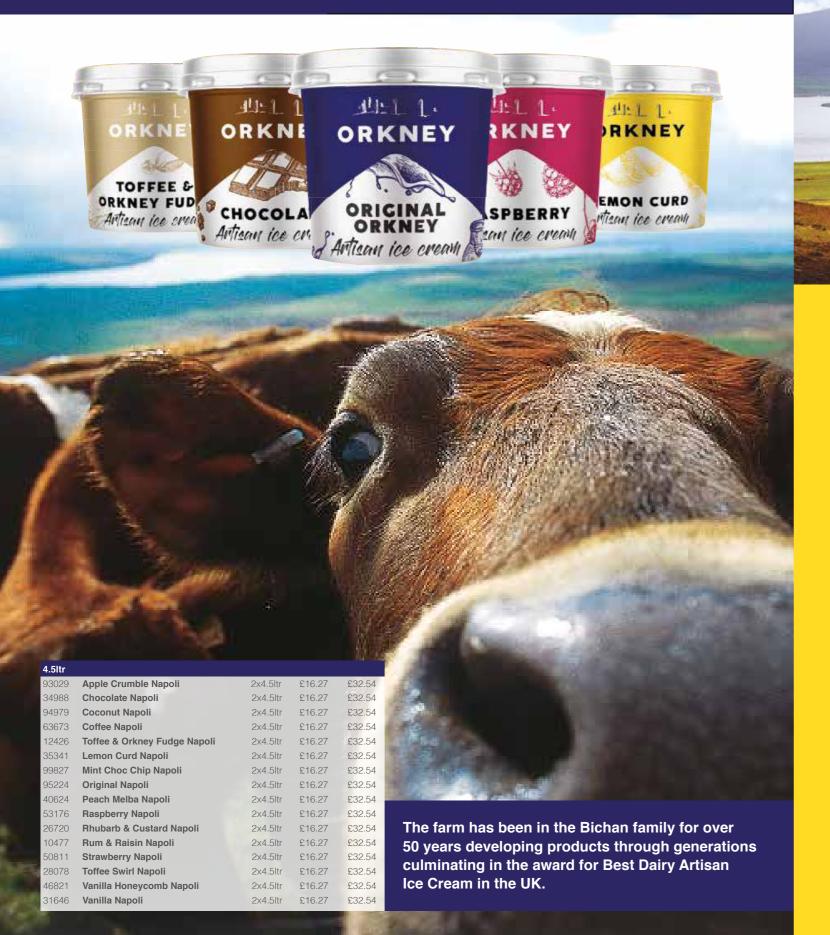
RUM & RAISIN

TOFFEE FUDGE

COOKIES & VANILLA

业上上 ORKNEY

Made from the milk of the cows that eat the grass that grows so lush on the beautiful islands of Orkney.



ORKNEY



A NEW LOOK BUT WITH THE SAME DREAMY TASTE OF REALITY

All our ice creams are complemented by the underlying taste of real Orkney cream – a taste so great it's earned a Great Taste award.

Discover your favourite flavour.



500ml & 125ml Original, 500ml Toffee & Orkney Fudge, 500ml & 125ml Lemon Curd, 500ml & 125ml Raspberry, 500ml & 125ml Chocolate, 125ml Vanilla, 125ml Vanilla Honeycomb, 125ml Strawberry, 125ml Toffee Swirl

THE AMISMA ICE CREAM MAKERS

T: 01856 872542 | E: info@orkneyicecream.com



		Size	Each Price	Price	
2160	2 to 3 Scoop Carnival Cones	1x132	0.09p	£11.58	
1771	Carousel Oyster Delights	12x6	25p	£17.95	
6154	Fiesta Cones	1x360	0.04p	£13.85	
1271	Large Sugar Cones	1x150	27p	£40.75	
5964	Medium Mardi Gras Cones	1x300	0.04p	£11.58	
1564	Medium Sugar Cones	1x210	11p	£22.84	
9595	Teddy Top Cones	1x175	0.07p	£11.65	
8266	Tip Top Cones Waffle Cones	1x432	0.03p	£13.88	
4196	Twin Top Cones	1x180	0.06p	£11.58	
1271	Sugar Cone Large/Long John	1x150	27p	£40.75	
60139	Amore Branded Wafers	1x180	10p	£18.47	
71664	Florentine Wafers	1x200	11p	£22.75	
27101	Medium Waffle Cones	1x195	21p	£40.95	
38678	Small Waffle Cones	1x234	14p	£33.75	
2149	Waffle Cones Single Single	1x200	18n	£36.75	

		Size	Price	
5409	Prof Sugar Strans	1x700g	£4.49	
0575	Roasted Nibbed Hazelnuts	1x1kg	£19.00	
9131	Superneutro Frutta	1x2kg	£63.75	
6188	Fabbri Chocolate Sauce	1x950g	£11.28	
5884	Fabbri Dulce de Leche	1x950g	£10.84	
8553	Fabbri Limincello Sauce	1x950g	£10.84	
1305	Fabbri Mango Sauce	1x950g	£12.43	
4770	Fabbri Mint Topping Sauce	1x950g	£10.84	
2163	Fabbri Raspberry Sauce	1x950g	£10.84	
4415	Fabbri Strawberry Sauce	1x950g	£10.84	
8113	Fabbri Amarena Cherries	1x3.2kg	£51.33	
7768	Mini Caramel Fudge Cubes	1x1kg	£14.73	
5984	Mini White Marshmellows	1x1kg	£10.22	



12775	Empty Tubs/lids 10ltr	tub	£2.45	
41166	Empty Tubs/lids 2ltr	tub/lid	£1.65	
16185	Empty Tubs/lids 4ltr	tub/lid	£1.40	
1500	Roller Ice Cream Scoop	1x1	£33.50	
23783	Callebaut Caramel	1x1kg	£10.83	
31449	Callebaut Chocolate	1x1kg	£9.75	
14647	Da Vinci Chocolate	1x500g	£2.64	
22758	Da Vinci Raspberry Sauce	1x500g	£2.72	
39079	Da Vinci Strawberry	1x500g	£2.70	
77347	Da Vinci Toffee Fudge	1x500g	£2.70	
28342	Callebaut White Chocolate Pencils	1x900g	£23.30	
9236	Mini Coloured Marshmallow	1x1kg	£8.63	
38167	Callebaut Dark Chocolate Pencils	1x900g	£21.09	
6404	Honeycomb Sprinkles	1x750g	£10.75	

Plastic Ice Cream Spoons	1x1kg	1р	£11.96
Cadbury '99 Chocolate Flake	1x144	13p	£18.99
Rossini Rolled Curls	1x280	0.08p	£23.75
Sugar Curls	1x280	0.06p	£17.86
Teddy Wafers	2×200	0.09p	£17.75
Pompadour Fan Wafers	1x205	10p	£19.99
Apollo Cones	1x192	0.07p	£13.77
Florentine Wafers	1x200	0.11p	£22.75





















NEW TO THE CABINET FOR 2019



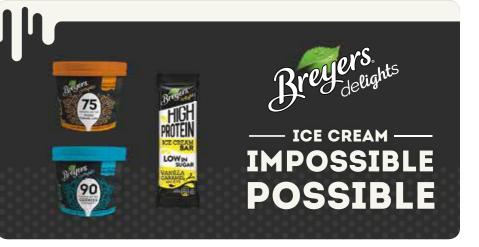














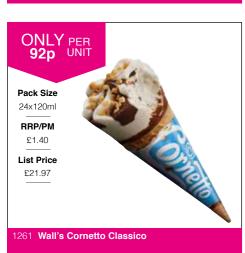
















WHAT'S NEW IN 2019

MAGNUM IS SUPPORTED WITH A MEDIA CAMPAIGN VALUED AT OVER £8M



MAGNUM HAS
HAD THE NO. 1
INNOVATION FOR
THE LAST 4 YEARS¹

WHITE CHOCOLATE & COOKIES

#NeverStopPlaying



Cookie crumb pieces

Chocolate sauce with cookie flavour

Velvety Panna Ice-Cream

38



NEW MAGNUM VEGAN

100% PLEASURE

























WALL'S 2019 CABINET **BUNDLE DEALS**



CONTACT YOUR WHOLESALER OR CALL 0161 366 2500 WWW.WALLSREFIGERATIONSOLUTIONS.COM

QUEUE 6



PAY

+ ICE CREAM WORTH OVER £280 ½ VISTA 6



PAY

+ ICE CREAM WORTH OVER £360 ½ VISTA 12 LED



PAY £639

+ ICE CREAM WORTH OVER £500 è VISTA 18 LED



PAY

+ ICE CREAM WORTH OVER

ECONIC 12



PAY

+ ICE CREAM WORTH OVER

SLIMLINE MAXIVISION GEN V



PAY £1,399

+ ICE CREAM **WORTH OVER** MAXIVISION GEN V



£1.599

+ ICE CREAM WORTH OVER

WALL'S TOP SELLING ICE CREAMS





















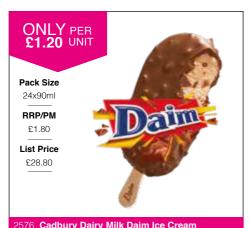








4483 Cadbury Dream White Chocolate















059 Oreo Cookie Sandwich





A NEW ADVENTURE IN ICE CREAM

Impulse - Ice Cream & Lollies Impulse - Ice Cream & Lollies



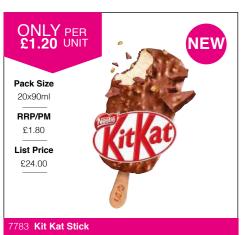






































































BEVERAGES & CONFECTIONERY

80-94 Beverages & Confectionery

Cadbury Coca-Cola Haribo Highland Spring Lucozade Marlish Mars Nestlé Pepsi Piper's Crisps Pringles Real Crisps San Pellegrino Strathmore Walkers **Love Smoothies** Water in a Box



























































£12.85

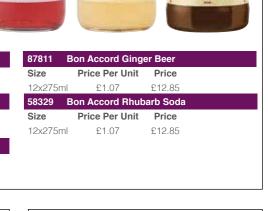
£12.85

51794 Bon Accord Bona Cola

12x275ml

Price Per Unit

£1.07















































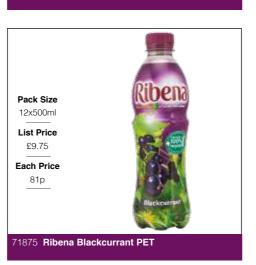


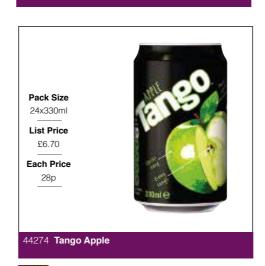




72774 Lucozade Orange





















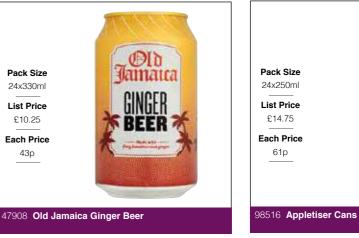


















Pack Size

24x330ml

List Price

£12.99

Each Price

54p











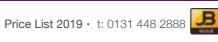








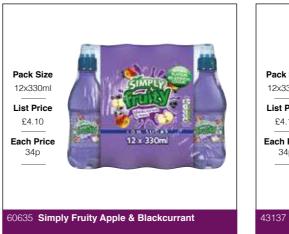
86070 Irn Bru Sugar Free



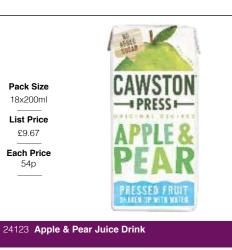


















































24x500ml

83271 Marlish Still Glass

List Price

Love

SMOOTHIES MADE-EASY TM









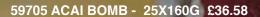
PLANT BASED

Simply blend one of our 140g frozen fruit and vegetable sachets with 200ml of apple juice to make the perfect 12oz smoothie in 30 seconds...









46757 AVO GO-GO - 30X140G £24.99

52642 BERRY GO ROUND - 30X140G £24.99

44949 BIG 5 - 30X140G £24.99

63098 BLUEBERRY THRILL - 30X140G £24.99

19091 BROCCOLI & THE BEAST - 30X140G £24.99

67593 COCO LOCO 30X140G £24.99

50641 DETOXZING - 30X140G £24.99

96671 GRAPE ESCAPE - 30X140G £24.99

79773 KALE KICK - 30X140G £24.99

42676 MELON REFRESHER - 30X140G £24.99

40207 MIXED FRUIT SMOOTHIE BOX 30X140G £24.99

96161 MIXED VEG SMOOTHIE BOX - 30X140G £24.99

98910 PASH N SHOOT - 30X140G £24.99

61405 STRAWBERRY SPLIT - 30X140G £24.99

65486 VANILLA FRAPPE - 30X140G £25.99

67421 LOVE SMOOTHIE 120Z CUPS - 1X50 £5.17

34368 LOVE SMOOTHIES STRAWS - 1X100 £3.78









NATURE - ON - DEMAND









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		Size	Each Price	Price		Size	Each Price	Price	
93591	Aero Peppermint	24x36g	52p	£12.44	51685 M & M Peanut	24x45g	46p	£11.15	
93427	Bounty Milk	24x57g	46p	£11.12	77914 Maltesers Bags	40x37g	47p	£18.85	
14488	Cadbury Boost	48x48.5g	51p	£24.29	48140 Maltesers Pouch	13x93g	£1.68	£21.80	
18254	Cadbury Chocolate Button	28x30g	46p	£12.81	44036 Mars Bars	24x51g	34p	£8.10	
78997	Cadbury Crunchie	48x40g	45p	£21.60	25952 Twix Bars	25x50g	39p	£9.78	
78242	Cadbury Curly Wurly	48x26g	24p	£11.55	50107 Cadbury Fudge PM25p	60x25.5g	g 20p	£12.02	
70248	Cadbury Dairy Milk	48x45g	54p	£25.70	42401 Aero Milk Chocolate	24x36g	52p	£12.44	
15947	Galaxy Caramel	24x48g	56p	£13.49	80469 Kit Kat 4 Finger Dark	24x41.5g	g 56p	£13.50	
15696	Galaxy Milk Chocolate	24x46g	56p	£13.49	85283 Kit Kat 4 Finger Milk	24x41.5g	35p	£8.50	
97199	Galaxy Minstrels	40x42g	54p	£21.60	67250 Kit Kat Chunky	48x40g	45p	£21.50	
49753	Kit Kat 2 Finger	72x20.7g	32p	£23.23	18881 Snickers Bars	24x51g	35p	£8.50	
63350	M & M Chocolate	24x45g	46p	£11.15	23973 Yorkie Milk Chocolatae	24x46g	46p	£10.95	

SUIVINGES SUIVINGES



- New for 2019, Skittles® Cooler as a Wrapped Handheld single
- Fruity flavoured ice cream, with crunchy pieces, wrapped in a refreshing strawberry sorbet
- Wrapped Handheld ice cream is the largest segment worth £715m
- The Mars® Ice Cream bar is the UK's top ranking ice cream bar followed by Snickers®



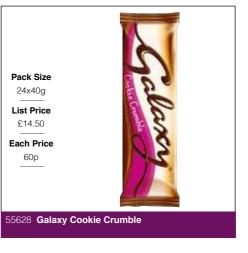
Sweets













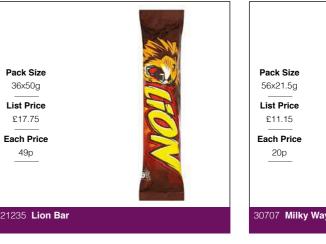
Sweets





































Price List 2019 · t: 0131 448 2888



Try our traditional Mackie's Crisps 40g impulse range...



24x40g

- Well known Scottish brand
- Wide range of flavours
- Dry texture & fresh potato taste
- Long shelf life
- Point of sale available



7907 Pringles 40g Original



Pack Size 12x40g £6.99 Each Price 58p



65934 Pringles 40g Texas BBQ Sauce









7625 Real Crisps Roast Ox



3082 Real Crisps Sea Salt & Malt Vinegar



21962 Real Crisps Sea Salt



36641 Real Crisps Sweet Chilli

REAL Pack Size 24x35q STRONG CHEESE & ONION List Price **Each Price** 41991 Real Crisps Strong Cheese & Onion

Call JB Retail Telesales on 0131 448 2888 to order today!





Snacks - Crisps Snacks - Crisps

































PIPERS

JALAPEÑO & DILL









Pack Size 36x19g **List Price** £11.99 **Each Price** 33p





54759 Pipers Jalapeno & Dill Crisps

Pack Size

24x40g

List Price

£10.75

Each Price

45p























CHORIZO





Voted Winners of BEST SNACK BRAND seven times by readers of Fine Food Digest



	43, 63
Apple Pie	
Aunt Bessie's	, ,
Aviko	37, 38
В	
Battered Fish	23 - 25
Beef Burgers	20
Ben & Jerry's	56 - 57, 85
Birds Eye	16, 20, 23, 27, 31, 34, 39
Bottles	87 - 90, 95 - 96
Breaded Chicken	
Breaded Fish	
C	
Callebaut Sauce	71
Cadbury Buttons Cone	
Cadbury Chocolate Bars	,
Cadbury Ice Cream	
Cans	
Carte D'or	
Cheesecake	
Chef's Classics	
Chicago Town	
9	
Chicken Burgers	
Chicken Dippers	
Chicken Nuggets	
Chips	,
Chocolate Bars	
Chocolate Curls	
Coca-Cola	
Cones	
Confectionery	
Cornetto Cone	74
Cornetto Soft	63
Cream O'Galloway	44 - 45
Crisps	106 - 109
Croquettes	34
Crunchie Ice Cream	80
Crinkle Cut Chips	34
D	
Dairy Free	29
Dr. Pepper	89, .92
Drinks	8796
E	
Egg Fried Rice	20
F	
Fab Ice Lolly	66 84
Fanta	
Festival	, -
Fishcakes	
Fish Fingers	
i ion i iligeio	23, 25

-ish Pie2	9
ries35, 3	7
-roneri80 - 8	3
Frozen Vegetables31 - 3	2
-rying Chips3	5
3	
Garlic Bread3	9
Gateaux4	
Goodfella's14 - 1	
	J
1 Häagen-Dazs52 - 5	2
=	
Haribo9	
Hash Browns3	7
ce Cream Accessories7	1
ce Cream Freezer7	9
ce Cream Sauce70, 7	1
ce Cubes4	2
rn Bru87, 9	2
I	
Jacket Potatoes	n
(
(ebabs2	4
Kershaw's	
\e1511dw 51	O
- Lemonade Lolly83, 8	_
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Lilit	21 0 4 9 2 7 4 4 5 4 6 0 4 0 9 5 0 9 1

	109
Pizza	
Polo Mints	102
Potato Gratin	3
Potato Waffles	34
Pringles	105
Puff Pastry	
Q	
Quick Chips	35
Quorn	
R	
Ready Meals	16 - 2 ⁻
Real Hand Cooked Crisps	105
Red Bull	93
Rizza's of Huntly	50 - 5
Roast Potatoes	
Rowntree's	83
S	
S.Luca Dairy Ice Cream	46
San Marco	
San Pellegrino	
Sausage Rolls	
Sausages	20
Scampi	25
Scooping	44, 46, 49, 67
Scottish Favourites	
Sharwood's	1
Shortcrust Pastry	39
Snacks	21 105 - 109
Sprite	,
SpriteStrawberry Split	88, 9
Strawberry Split	88, 9 ⁻
Strawberry Split	88, 9 8! 70
Strawberry Split	88, 9 8! 70
Strawberry Split Sugar Cones Sweets	88, 9° 8! 70 99 - 100
Strawberry Split Sugar Cones Sweets T	
Strawberry Split Sugar Cones Sweets T Take Home	
Strawberry Split Sugar Cones Sweets T Take Home Tango	
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Strawberry Split Sugar Cones. Sweets. T Take Home Tango Twisters V Vegan Viennetta W	
Strawberry Split Sugar Cones. Sweets. T Take Home Tango Twisters V Vegan Viennetta W Waffles	
Strawberry Split Sugar Cones. Sweets. T Take Home Tango. Twisters V Vegan. Viennetta. W Waffles. Walkers Crisps	
Strawberry Split Sugar Cones. Sweets. T Take Home Tango Twisters V Vegan Viennetta. W Waffles Walkers Crisps Wall's Impulse	
Strawberry Split Sugar Cones Sweets T Take Home Tango Twisters V Vegan Viennetta W Waffles Walkers Crisps Walkers Crisps Water	
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Strawberry Split Sugar Cones Sweets	

- The minimum delivery value is £50.00 for customers within a 75-mile radius of Edinburgh, £75.00 minimum delivery for customers out-with a 75-mile radius of Edinburgh.
- 2. All goods are delivered on a payment on delivery basis, unless otherwise agreed with the credit
- 3. All credit accounts must be paid by 14th of the month following delivery. Settlement in accordance with our terms is necessary to ensure continuity of supplies.
- 4. All bank charges incurred by JB Foods (Scotland) Ltd for handling of returned or re-presented cheques will be charged to the customer's account. 5. To cover our banking and administration costs, all returned Direct Debts will incur a £40 charge to
- the customer's account. All returned cheques will incur a £16 charge to customer accounts. 6. All products are subject to availability, specification change and price alteration without
- notification. 7. Before signing for the delivery, please check all goods, any shortages or damages must be notified to the driver and recorded at the time of delivery. It is the responsibility of the customer to ensure that all goods are delivered as invoiced.
- 8. Requests for credits to account not notified to the driver, will not be authorised unless claimed by telephone or email within 24 hours of delivery. Such claims will be investigated and processed by JB Foods (Scotland) Ltd within 5 working days. Claims for credits out with this time scale will
- not be accepted. Returned goods for crediting must be returned in the original packaging and in a saleable condition before credit authorisation is given. Goods may only be returned with prior authorisation of the company. Goods that have been damaged or defaced whilst in the customers' possession
- will not be accepted for return or credit.
- 10. All full orders declined at point of delivery will incur £35.00 re-stocking fee. 11. Your right to cancel J Browns butchery meat orders ceases at the point of dispatch. These are
- NON-RETURNABLE due to these products being perishable, except in the rare event of a quality issue arising and prior authorisation has been given to return. 12. All individual goods you wish to return after POD will incur an uplift charge of £2.50 per line which will be deducted from final credit of returned item(s)

- 13. The customer will guarantee to JB Foods (Scotland) Ltd that any returned chilled or frozen goods
- have been stored at the correct temperature prior to the uplift and return to the company

 14. Published price lists and promotional offers cancel all previous versions and are subject to alteration without notice, whether in print or online. For specific product information, always refer to the product label.
- 15. All invoiced goods will remain the property of JB Foods (Scotland) Ltd until paid for in full.
- 16. All goods included herein are guaranteed to comply with current food safety legislation.
- 17. The Company Reserve the right to suspend without notice further deliveries to customers whose accounts are in arrears, until all arrears including interest and charges have been paid.
- 18. JB Foods (Scotland) Ltd reserve the right to charge interest in the amount of 8% above the Bank of England base rate, on overdue accounts in accordance with statute. The company also reserve the
- right to recover all debt collection fees and charges for the pursuit of overdue debt. 19. Scottish Law applies to all contracts and the parties agree to submit to the jurisdiction of the
- 20. Please note that calls to or from JB Foods (Scotland) Ltd may be recorded for training and
- investigative purposes where necessary. 21. Where the customer enters into a contract with JB Foods (Scotland), the conditions of that specific
- contract prevail over any other published terms.
- 22. JB Foods (Scotland) Ltd reserve the right to request that customers underwrite the cost in full of any products sourced specifically for them.
- 23. All deliveries made by JB Foods (Scotland) Ltd shall be done to a reasonable accessible location at the customers premises, or as otherwise agreed between both parties 'the delivery location'. The customer should allow the company access to such premises and should endeavour to ensure that a responsible person is there to accept delivery of products and sign for them. In the event of no such person being present at time of delivery the customer hereby consents to the company leaving products at the delivery location, and when products are left, risk of the products therefore pass to the customer and no liability shall remain with JB Foods (Scotland) Ltd in respect of the products.
- 24. JB Foods (Scotland) Ltd will not accept responsibility for consequential loss of business earnings



